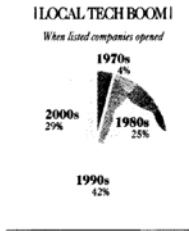


SOFTWARE DEVELOPERS

The largest in the Puget Sound area are ranked by 2008 gross revenue. | February 6-12, 2009



NOTES

N/A — Not available
 NR — Not ranked
 WND — Would not disclose publicly. Disclosed for ranking purposes only.
 * 2007 Revenue

This list includes only software developers based in the Puget Sound area. It does not include companies that are headquartered out of state unless the local company is a separate business unit and/or sells a product under its own name. For this list, the Puget Sound area is defined as including Island, King, Kitsap, Pierce, Skagit, Snohomish, Thurston and Whatcom counties.

HOW THIS LIST WAS PREPARED

Lists are researched and compiled by Research Director Jamyang Dorjee.

Sources: Information was provided by a representative of each firm. Only those companies that responded to requests for information are listed. It is not the intent of the Puget Sound Business Journal to endorse list participants or to imply that rank has any correlation to quality of service.

Accuracy: The Puget Sound Business Journal makes every attempt to publish accurate information on its lists; however, accuracy cannot be guaranteed. Please send any additions to: Jamyang Dorjee, Research Director, Puget Sound Business Journal, 801 Second Ave., Suite 210, Seattle WA 98104 or email jdorjee@bizjournals.com.

The Book of Lists is available on CD or by email by contacting 800.456.3289 or www.bizjournals.com/bookoflists/seattle.

RANK	RANK 2008	COMPANY, ADDRESS, PHONE, WEBSITE	2008 GROSS REVENUE (IN MILLIONS)	TOTAL DEVELOPERS/ LOCAL EMPLOYEES/ EMPLOYEES COMPANYWIDE	TOP SELLING PRODUCT(S)	TOP LOCAL EXECUTIVE	YEAR STARTED LOCALLY
1	1	Microsoft Corp. 1 Microsoft Way, Redmond WA 98052, 425-882-8080 www.microsoft.com	\$60,420.00	N/A 41,480 91,000	Windows and Office generate the top profits.	Steven Ballmer CEO	1979
2	3	FS Networks Inc. 421 Elliott Ave. W., Seattle WA 98119, 206-272-5555 www.fs.com	\$650.20	465 706 1,710	Application traffic management	John McAdam president and CEO	1996
3	2	RealNetworks Inc. 2651 Elliott Ave., Suite 100, Seattle WA 98121, 206-434-2700 www.realnetworks.com	\$567*	N/A N/A 1,594	RealSystem software (RealPlayer, RealJukebox, RealProducer, RealDownloader)	Rob Glaser chairman and CEO	1994
4	4	Attachmate 1500 Dexter Ave. N., Seattle WA 98109, 206-217-7100 www.attachmate.com	\$373.00	250 275 1,000	Host connectivity solutions, including terminal emulation, legacy integration and secure communications	Bob Flynn senior vice president and general manager, Host Connectivity Solutions Business Unit	1983
5	6	Concur 18400 N.E. Union Hill Road, Redmond WA 98052, 425-702-8808 www.concur.com	\$215.50	77 386 1,028	On-demand Employee Spend Management services, solutions to streamline business travel and expense reporting, and improve invoice processing	Steve Singh chairman and CEO	1993
6	5	InfoSpace Inc. 601 128th Ave. N.E., Suite 1200, Bellevue WA 98004, 425-291-4100 www.infospace.com	\$140*	N/A N/A 170	Dogpile.com, Switchboard.com, InfoSpace Find It!	Jim Voelker CEO	1996
7	9	Big Fish Games Inc. 333 Elliott Ave. W., Suite 200, Seattle WA 98119, 206-213-5753 www.bigfishgames.com	\$84.30	85 328 340	Games include the Mystery Case Files, Hidden Expedition and Azada series	Jeremy Lewis president and CEO	2002
8	8	Zango Inc. 3900 160th Place S.E., Bellevue WA 98006, 425-279-1200 www.zango.com	WND	23 73 90	Zango.com and Internet Browser Toolbar SmartShopper Comparison Shopping application	Keith Smith founder and CEO	1999
9	10	401, Parkplace, Suite 411, Kirkland WA 98032, 425-828-4440 www.spectcity.com	\$50.00	25 900	tools such as ActiveReports, and ERP and CRM services for over 25 years	director	2000
10	15	Dexter + Chaney 9700 Lake City Way N.E., Seattle WA 98115, 800-875-1400 www.dexterchaney.com	\$38.30	30 75 77	Provides Spectrum Construction software to construction businesses of all kinds	John Chaney president and CEO	1981
11	19	iSoftStone Inc. (formerly Akona Consulting) 117 S. Main St., Suite 700, Seattle WA 98104, 206-621-3175 www.isoftstone.com	\$35.40	42 97 107	With a China-based global delivery team, iSoftStone provides consulting, IT outsourcing, and business process outsourcing services across North America, Europe and Asia	Anders Brown and Lincoln Popp senior vice president	2004
12	16	Envision Telephony Inc. 529 Pike St., Suite 1600, Seattle WA 98101, 206-425-0800 www.envisioninc.com	WND	20 56 70	Envision Performance Suite including ClickCoach, Envision Quality Monitoring and Envision eLearning, Envision Workflow Management	Rodney Kuhn CEO	1994
13	NR	Optimum Energy LLC 5900 Fourth Ave. S., Suite 200, Seattle WA 98108, 888-211-0918 www.optimumenergyllc.com	\$10.00	4 20 29	OptimumHVAC	Nathan Rothman president and CEO	2003
14	18	Congruent 4225 146th Ave. N.E., Suite 100, Bellevue WA 98002, 425-450-0772 www.congruent.com	\$8.80	60 43 200	Microsoft Dynamics GP, Microsoft Dynamics SL, Microsoft Dynamics NAV, Microsoft Dynamics CRM, Custom Software Development	Mani Krishnamurthy president	1994
15	17	Ramp Group 305 109th Ave. N.E., Bellevue WA 98004, 425-487-1840 www.rampgroup.com	\$8.00	50 25 75	Software development, collaboration solutions, business intelligence and user experience consulting services	Bob Duffy managing partner	2000
16	20	Tecplot Inc. 3325 Factoria Blvd S.E., Suite 350, Bellevue WA 98006, 425-653-1200 www.tecplot.com	\$6.60	8 44 44	Visualization software for engineers and scientists. Products: Tecplot 360, Tecplot Focus, Tecplot RS, Tecplot SDK.	Mike Peery president and CEO	1981
17	NR	Mammography Reporting System Inc. 9709 Third Ave. N.E., Suite 208, Seattle WA 98115, 206-633-6145 www.mrsgs.com	\$5.90	8 35 35	Develops, markets and supports applications for reporting, tracking and analyzing breast-imaging procedure information	Mark Morris CEO	1987
18	NR	UltraBac Software 15015 Main St., Bellevue WA 98007, 425-644-6000 www.ultrabac.com	\$5.60	8 39 41	Backup and disaster recovery software	Morgan Edwards president and CEO	1982
19	24	Pacific Software Publishing Inc. 1404 140th Place N.E., Bellevue WA 98002, 425-913-0303 www.pspic.com	\$5.50	9 45 45	Web and Email hosting services, IT maintenance and support, software as a service	Mayumi Nakamura vice president	1987
20	23	MediaPro Inc. 20021 120th Ave. N.E., Suite 102, Bothell WA 98011, 425-483-4700 www.medipro.com	\$5.40	42 48 48	Security Directives (Securityware), Privacy Directives (Privacyware), Tiger Mail Monitoring/Coaching System, Custom eLearning solutions	Steven Conrad managing director	1993
21	25	Paperless Business Systems 1477 Fourth Ave., Suite 400, Seattle WA 98101, 206-256-0771 www.paperlessbusiness.com	\$4.10	12 29 29	Enterprise web-based purchasing software, web design and development, eCommerce, accounting systems	Randy Pope CEO	1997
22	NR	Survey Analytics LLC 3538 Fremont Ave. N., Suite 598, Seattle WA 98107, 206-686-7070 www.surveyanalytics.com	\$4.00	6 4 10	QuestionPro.com, MicroPoll.com and IdeaScale.com	Vivek Bhaskaran CEO	2005
23	NR	Avidian Technologies 2053 152nd Ave. N.E., Redmond WA 98052, 800-399-6960 www.avidian.com	\$3.20	11 27 27	Prophet, CRM solution for Outlook. A full range of complementary software solutions.	James Wong co-founder and CEO	2002
24	NR	Estorian Inc. 15400 S.E. 20th Place, Suite 200, Bellevue WA 98007, 425-707-2000 www.estorian.com	\$2.50	5 9 11	LookingGlass provides access to data cost effectively in the areas of e-mail archival, search, retrieval, and e-discovery	Gary Todd president and CEO	1992